TJPDC FINANCIAL DASHBOARD

REVIEW AND DISCUSSION OF FINANCIAL TARGETS FOR FISCAL YEAR 2026

1

CURRENT TARGETS, GOALS, CONCERNS, AND ALARMS

- Net Quick Assets:
  - Target = Five (5) months of average monthly operating expenses
- Unrestricted Cash on Hand:
  - Target = Four (4) months of average monthly operating expenses
  - Alarm = < Two (2) months of average monthly operating expenses
- Revenue Less Expenses:
  - Goal = $4,166 monthly / $50,000 annually
  - Concern = Three (3) consecutive negative months

2

TJPDC'S RESERVES FOR A BUILDING OR CAPITAL FUND ARE TIED TO NET QUICK ASSETS

- Net Quick Assets (NQA) equal current assets minus current liabilities
- Restricted Capital Reserves equal NQA minus five (5) months of the average monthly operating expenses
- The average monthly operating expense is a rolling twelve-month average of operating expenses (TJPDC costs minus pass-through and project contractual expenses)

3

UNRESTRICTED CASH ON HAND

- Total Cash = All funds held in checking, money market and VIP accounts (it does not include pass-through deposits in transit)
- Unrestricted Cash = Total Cash minus Restricted Capital Reserves minus Deferred Revenues
- Issue = The TJPDC is consistently below the 4-month target in Unrestricted Cash while the Restricted Capital Reserve balance is substantial and continues to grow

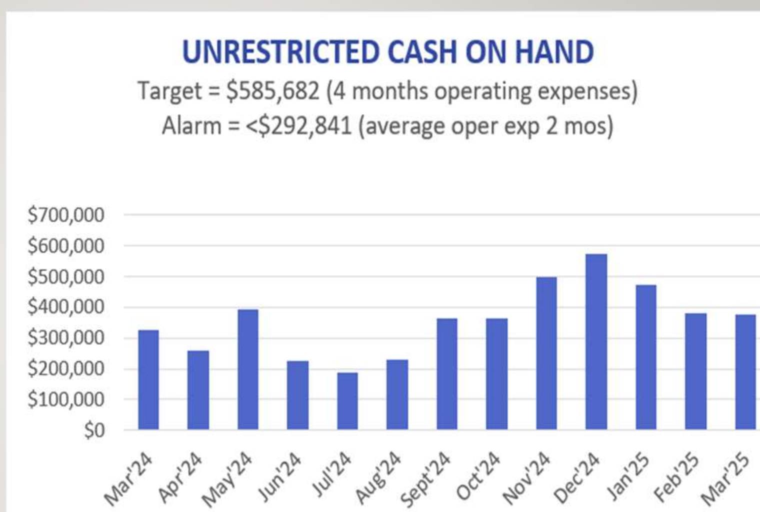
4

FISCAL YEAR 25 CAPITAL RESERVE AND UNRESTRICTED CASH – CURRENT POLICY

	July	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar
CASH	$630,518	$675,177	$787,601	$852,970	$992,922	$1,032,271	$1,002,796	$877,611	$818,354
Current Assets	$7,223,425	$6,922,529	$9,395,236	$7,817,685	$7,097,833	$9,985,066	$8,542,703	$5,715,427	$7,764,911
Current Liabilities	$5,685,232	$5,342,902	$7,800,717	$6,192,807	$5,473,583	$8,362,581	$6,896,263	$4,094,197	$6,114,416
Net Quick Assets	$1,538,193	$1,579,627	$1,594,519	$1,624,878	$1,624,250	$1,622,485	$1,646,439	$1,621,230	$1,650,494
Months of Op Exp	11.45	11.81	11.80	11.84	11.85	11.76	11.76	11.33	11.27
Available for Capital Reserves	$866,546	$911,129	$919,020	$938,960	$938,960	$932,719	$946,358	$905,737	$918,392
Total Cash	$630,518	$675,177	$787,601	$852,970	$992,922	$1,032,271	$1,002,796	$877,611	$818,354
Notes Payable	$0	$0	$0	$0	$0	$0	$0	$0	$0
Deferred Revenue	$442,688	$444,032	$424,332	$488,720	$493,707	$457,125	$530,392	$497,932	$441,271
Unrestricted Cash	$187,830	$231,145	$363,268	$364,250	$499,215	$575,146	$472,405	$379,679	$377,083
Months of Op Exp	1.40	1.73	2.69	2.66	3.64	4.17	3.37	2.65	2.58

5

THE TJPDC IS CONSISTENTLY BELOW THE FOUR (4)-MONTH TARGET – CAPITAL RESERVE POLICY IS IMPEDING OUR ABILITY TO MEET THE GOAL



6

STAFF RECOMMENDATIONS FOR IMPLEMENTATION IN FISCAL YEAR 2026

1. Ensure sufficient Unrestricted Cash on Hand is available for any unforeseen circumstances that may arise during uncertain financial times by:
   - Securing Unrestricted Cash on Hand before calculating the amount for Restricted Capital Reserves
   - Increasing the target from four (4) months to six (6) months (industry standard is 3-6 months)
2. Revise the Restricted Capital Reserve calculation so it is no longer tied to the Net Quick Assets
   - When tied to NQA not able to meet Unrestricted Cash on Hand Targets
   - Proposed Restricted Capital Reserve calculation = Total Cash minus Deferred Revenue minus Unrestricted Cash on Hand

7

FISCAL YEAR 25 CAPITAL RESERVE AND UNRESTRICTED CASH – STAFF RECOMMENDED POLICY

Current Assets	$7,223,425	$6,922,529	$9,395,236	$7,817,685	$7,097,833	$9,985,066	$8,542,703	$5,715,427	$7,764,911
Less: Current Liabilities	$5,685,232	$5,342,902	$7,800,717	$6,192,807	$5,473,583	$8,362,581	$6,896,263	$4,094,197	$6,114,416
Net Quick Assets	$1,538,193	$1,579,627	$1,594,519	$1,624,878	$1,624,250	$1,622,485	$1,646,439	$1,621,230	$1,650,494
Months of Op Exp	11.45	11.81	11.80	11.84	11.85	11.76	11.76	11.33	11.27
Total Cash	$1,497,063	$1,586,306	$1,706,621	$1,791,930	$1,931,882	$1,964,990	$1,949,154	$1,783,348	$1,736,746
Less:Deferred Revenue	$442,688	$444,032	$424,332	$488,720	$493,707	$457,125	$530,392	$497,932	$441,271
Net Cash (after Deferred)	$1,054,375	$1,142,274	$1,282,289	$1,303,210	$1,438,176	$1,507,865	$1,418,762	$1,285,416	$1,295,475
Unrestricted Operating Reserve (6 mos)	$805,977	$802,198	$810,598	$823,102	$822,347	$827,719	$840,098	$858,591	$878,522
Months of Op Exp	6.00	6.00	6.00	6.00	6.00	6.00	6.00	6.00	6.00
Restricted for Capital Reserves	$248,399	$340,076	$471,691	$480,108	$615,828	$680,146	$578,664	$426,825	$416,953
Months of Op Exp	1.85	2.54	3.49	3.50	4.49	4.93	4.13	2.98	2.85

8

RECOMMENDED ACTION

- A motion that the Finance / Executive Committee recommend to the full commission for adoption and implementation effective July 1, 2025:
  1. To increase the Unrestricted Cash On Hand Target from four (4) months to six (6) months average operating expenses
  2. To set-aside 6-months average operating expenses as Unrestricted Cash on Hand before calculating the Capital Reserve monthly
  3. To revise the Restricted Capital Reserve calculation so it is no longer tied to the Net Quick Assets
     - Restricted Capital Reserve calculation = Total Cash minus Deferred Revenue minus six (6) months Unrestricted Cash on Hand

9